ORDINARY LEVEL NATIONAL EXAMINATIONS, 2016

SUBJECT: ENTREPRENEURSHIP

DURATION: 3 HOURS

INSTRUCTIONS:

1) Write your name and index number on the answer sheet as written on your registration form.

2) Do not open this question paper until you are told to do so

3) This paper has Two Sections: A and B.
   - **SECTION A:** Answer **ALL** questions. (55 marks)
   - **SECTION B:** Answer any **THREE** questions. (45 marks)

4) Calculators may be used where necessary.

5) Show all the workings clearly.

6) Use only blue or black pen.

7) Answer questions as instructed in section A and B.
SECTION A: Attempt all questions (55 marks)

1 a) Explain what is meant by "Vision 2020 Umurenge Program" (VUP). (2 marks)
    b) Differentiate demand from supply. (4 marks)

2) Explain any three techniques of collecting information. (6 marks)

3) Mention any five obligations of a trader. (5 marks)

4) Describe any four factors that influence savings. (4 marks)

5) List any five documents used in the declaration of goods in customs. (5 marks)

6) Explain briefly three types of commercial discounts. (6 marks)

7) List any four uses of a balance sheet. (4 marks)

8) Mention any four reasons to explain why it is important to have a calendar of activities. (4 marks)

9) Giving examples, explain any three sectors of production. (6 marks)

10) Outline any five elements of a delivery note. (5 marks)

11) Mention any four bank services. (4 marks)

SECTION B: Attempt only three questions (45 marks)

12 a) List any three factors that influence consumption. (3 marks)
    b) State and explain any six types of consumption. (12 marks)

13 a) State five business impacts on the natural environment. (5 marks)
    b) Explain briefly the term “SMART” which is related to characteristics of a goal. (10 marks)

14 a) Differentiate between budgeting from planning. (3 marks)
    b) State any six steps to successful project planning. (12 marks)

15 a) What is capital? (1 mark)
    b) Below is a Balance Sheet of Kamana Entreprise drawn on 31st December 2012:

   **Kamana Entreprise Balance Sheet as of 31st Dec.2012**

<table>
<thead>
<tr>
<th>Rwf</th>
<th>Rwf</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fixed Assets</td>
<td>Capital 1,610,000</td>
</tr>
<tr>
<td>Premises 1,000,000</td>
<td>Add:Net Profit 5,000</td>
</tr>
<tr>
<td>Fittings 120,000</td>
<td>1,615,000</td>
</tr>
<tr>
<td>1,120,000</td>
<td>Less:Drawings 6,000</td>
</tr>
<tr>
<td>Current Assets</td>
<td>1,609,000</td>
</tr>
<tr>
<td>Stock 380,000</td>
<td>Current Liabilities</td>
</tr>
<tr>
<td>Debtors 25,000</td>
<td>Creditors 40,000</td>
</tr>
<tr>
<td>Cash 20,000</td>
<td></td>
</tr>
<tr>
<td>Bank 104,000</td>
<td></td>
</tr>
<tr>
<td>529,000</td>
<td></td>
</tr>
<tr>
<td>1,649,000</td>
<td>1,649,000</td>
</tr>
</tbody>
</table>

You are required to calculate:

(i) Capital employed. (4 marks)
(ii) Capital owned. (3 marks)
(iii) Liquid capital. (4 marks)
(iv) Working capital. (3 marks)